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Melk's

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1962

George J. Melk & Son

10321 N. Wauwatosa Rd.

Mequon, Wisconsin

PHONE: MILWAUKEE:

FLagstone 4-5034

Area Code 414

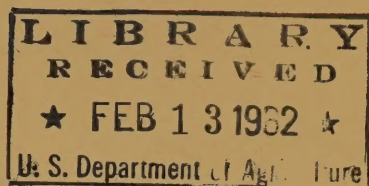
Catalog

of

Choice

New

Glad's



Only a small part of our 20 acre planting but probably the most enjoyable is our trial patch pictured above.



LADY LOVE

DEAR FRIENDS:

1962 will be our 38th year of specializing in growing Glads commercially. In 1961 we sold considerably more bulbs than in any previous year. Many new buyers sent us orders this past season and certainly it was gratifying to receive repeat orders from our regular customers who order year after year. We received many fine testimonials on the satisfactory performance of our bulbs for cutflowers and know for a fact that many Grand Champions and other winners were grown from bulbs supplied by us. If you have never ordered from us may we suggest a trial order. We firmly believe our bulbs will satisfy the most critical buyer.

We would like to take this opportunity to thank everyone for their business in past years and extend to all of you our sincere wish for a wonderful and successful Glad season in 1962.

GEO. SR. & GEO. JR.

BUSINESS TERMS

Prices are for Cash with Order or 25% Deposit to hold an order, balance before shipment or C. O. D.

All quotations are subject to prior sale.

Every effort is made to fill all orders with clean healthy stock, true to name and up to size. If error should occur, we will endeavor to make satisfactory adjustment either by replacement of stock or refund of the purchase price. However, as growing conditions are beyond our control, we cannot be responsible for the crop and in no case will our liability exceed the purchase price.

MINIMUM ORDER — \$3.00 — PLEASE

KEY TO VARIETY LIST

Size and color are indicated by the code number following the name. The first figure indicates the size group while the next two digits give the color class. Name of originator follows, followed by the approximate blooming season as below.

VE—Verly Early. E—Early. EM—Early Midseason. M—Midseason.

LM—Late-Midseason. L—Late. VL—Very Late.

OFFICIAL COLOR CLASSIFICATION

SIZES

Miniature Glads	100—Florets under 2½ inches
Small Glads	200—2½ inches up to 3½ inches
Medium Glads	300—3½ inches up to 4½ inches
Large Glads	400—4½ inches up to 5½ inches
Giant Glads	500—5½ inches and larger

SUGGESTED COLORS FOR LISTING

00 White	00 Without C. M.	46 Red	46 (Light)
White	01 With C. M.	Red	48 (Deep)
Green	04	50 Rose	50 (Light)
10 Cream	10	Rose	54 (Medium)
Yellow	14 (Light)	Rose	56 (Deep)
Yellow	16 (Deep)	Red	58 (Black)
20 Buff	20	60 Lavender	60 (Light)
Orange	24 (Light)	Lavender	64 (Deep)
Orange	26 (Deep)	66 Purple	66
30 Salmon	30 (Light)	70 Violet	70 (Light)
Salmon	34 (Deep)	Violet	76 (Deep)
36 Scarlet	36	80 Light Rose and Violet Smoky	
40 Pink	40 (Light) Without C. M.	36 Deep Rose and Violet Smoky	
Pink	41 (Light) With C. M.	90 Tan	
Pink	42 (Medium)	96 Brown	
Pink	44 (Deep)		

*C. M. Stands for Conspicuous Marking.



Lady Love

Lady Love

(462) (L)

This fine variety co-introduced by us last season certainly merits our continued praise after its fine performance here last summer. We had several rows from #3 and 4 bulbs that equalled the spikes in the picture on the opposite page.

The color of Lady Love is a beautiful orchid lavender with no throat markings of any kind to mar its beauty. The clean green color of the stem and calyx lacking in many lavenders adds to the beauty. GOOD LONG STRAIGHT STEM. 4½ foot spike from medium size bulbs is the rule. The flowerhead is balanced. Opens 6-8 with 6 showing color on a head of 22-24 buds. Opens excellent in water and keeps good color further up the stem than most glads. Good propagator and germinator.

We believe Lady Love is a good variety and worth getting an early start in.

Priced below.

Martina

(454 H & H Vincent) (VE)

Martina is a VERY EARLY blooming medium rose with a silvery sheen that seems to light up under artificial lights, making it excellent for florist or home use. The 5 inch florets are nicely ruffled, opening about 8 with 6 additional buds showing color on a good sized spike of 20 or more buds. The foliage is dark green. Makes lots of giant size bulblets that grow to good size bulbs. Robust growing habits.

Usually perfect placement and growing habits give Martina a good chance to win at the shows and the Vincent brothers have already built a fine record for it at the early shows.

Martina opens exceptionally well in water when cut in very tight bud. Blooms from a size are very uniform and all come at once, an ideal quality for an early bloomer. Herein lies Martina's true value. A heavy bloomer when glads usually sell for a premium. If you have need for a good early variety in this fine color, we recommend an early start in Martina.

PRICES FOR BOTH LADY LOVE AND MARTINA

Large	\$1.00	Medium	\$.75	Small	\$.50
3 for	2.50	3 for	1.80	3 for	1.25
10 for	8.00	10 for	6.00	10 for	4.00

Blbs. per 10 — \$1.00; per 50 — \$3.50; per 100 — \$6.00

Units	2 L, 4 M, 8 S and 100 Bts. —	\$10.00
	5 L, 5 M, 25 S and 500 Bts. —	30.00
	100 # 5 and ½ Pt. Bts. —	50.00

From Ted Woods

ORIGINATORS DESCRIPTION

Earlianna (341) (VE)

Earlianna is a fine variety that will be much in demand for its early blooming date as well as its pleasant blend of color. The background is light pink, upper petals are suffused with delicate rose purple while the throat has a deep rose purple heart shaped blotch. The $4\frac{1}{2}$ inch florets are heavy textured, ruffled and needle-pointed with a silken sheen. Length of flowerhead 28 inches holding 22 buds, 8 open and 8 showing color. Over all height of its willow stem is 58 inches. Foliage is short and deep green. Good bulblet production and excellent germination. Earlianna is without doubt a fine commercial and exhibition variety.

Golden Era (416) (EM)

An exciting deep, deep yellow self. The color is that of Prospectors deep yellow blotch. We have grown Golden Era for several years with wonderful results and believe this is another Picardy of old in the deep yellow class. A tall vigorous grower, consistently uniform 60 inch spike, 30 inch flowerhead with 22-24 buds, 8 open and 8 showing color; $5\frac{1}{2}$ inch heavily textured florets held tightly to stem. Frilled, fluted, raised midribs and somewhat recurved petals. Golden Era makes an impressive spike with its superb coloring. It has great promise as a commercial and exhibition variety.

Rubaiyat (548) (M)

Beautifully colored bright glossy deep red, unmarked. Its rich red color has a glistening luster that makes it stand out from any other red and is a beauty to behold. We have grown Rubaiyat for a number of years and are much impressed by its stamina and performance. A willow spike over 60 inches tall, 22-24 buds with 8 or more open on a 30 inch flower head. Well attached 6 inch floret ruffled and frilled. Very outstanding for commercial and exhibition.

Tahiti (454) (EM)

New beautiful color in the rose color class, deep coral rose. The color of this fine Glad reminds one of the South Seas with its beautifully colored coral reefs. Tahiti has been well received by our florists and in great demand for floral work. It will easily open 10 or more on a 30 inch flower head. Wide open $6\frac{1}{2}$ inch floret accented by a silvery fringe on all petals. Chamois textured, ruffled and fluted to needlepoint. Straight strong willow spike over 60 inches tall. Tahiti has won its share of ribbons wherever shown.

SHOW RECORD 1961

Champion Seedling, Grand Champion of the show, Madison, Wis.

Central International at Wabash, Ind., 5 spike best in color class and 4 blues.

Prices on 1962 Introductions

Large \$3.00 Medium \$2.00 Small \$1.00 Blbts. .50 each
UNIT 3 large, 3 medium, 3 small and 25 blbts. \$ 22.50
UNIT 10 large, 10 medium, 15 small and 200 blbts. 100.00

The same price for all four, Earlianna, Golden Era, Rubaiyat and Tahiti.

RETAIL SECTION

(PREPAID PRICES)

5 Bulbs Sold at 10 Rate 3 Bulbs Sold at 2½ Times Single Rate

SHIPMENT BY PARCEL POST

On orders of \$5.00 or more, accompanied by cash in full you can select extra bulbs of your choice to the amount of 10% of the order. \$25.00 or more 15% extra in bulbs.

Large Bulbs (L) (# 1 and 2, 1¼" up); Medium Bulbs (M)
(# 3 and 4, ¾" to 1¼") Small Bulbs (S) (# 5 and 6, ⅜" to ¾")

A. B. COUTTS (520 Coutts) (LM) Clear peach buff shading to a yellow throat. Opens 7-8 6" blooms. Formal placement on a 5' spike.

Per 10	L \$1.20	M \$.80	S \$.50	Blbs. per 100—\$.60
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ABIQUA (480 Baerman) (M) Abiqua is smoky rose pink blending to a pure white center. The whole floret has a cast of silver more distinct at the edges. Florets are heavily ruffled and fluted. Opens 10 on long head with heavy substance. This is an extremely beautiful new glad and one of the finest smokies.

Each	L \$.80	M \$.50	S \$.35	Blbs. per 10—\$.80
Per 10	6.40	4.00	2.80	Per 50— 2.50

ADORABLE (410 K & M) (M) Greenish buds opening to a clear cream with yellow throat, opens 8 to 10 ruffled blooms on tall spikes. Ideal cutflower.

Per 10	L \$1.20	M \$.80	S \$.50	Blbs. per 100—\$.60
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ALASKA (500 Walker) (EM) An extremely tall milky white. Opens 7 large ruffled florets on a long flowerhead of about 21 buds. Attachment, placement and overall growing habits make this a promising new variety. We recommend deep planting as Alaska does make those extra long stems so desirable in a white glad.

Each	L \$1.00	M \$.75	S \$.50	Blbs. per 10—\$1.00
Per 10	8.00	6.00	4.00	Per 50— 4.00

ALPENROSE (454 Baerman) (M) This beautiful rich cerise rose with snowy throat blotch has stretchy spike with 8-9 open. Beautifully ruffled round florets with a picotie edge. Tall stem with a short plant.

Each	L \$1.00	M \$.75	S \$.50	Blbs. per 10—\$1.00
Per 10	8.00	6.00	4.00	Per 50— 3.75

ANGELUS (460 Baerman) (L) A medium tall growing light orchid lavender with a creamy yellow center. Very classy floret and well proportioned spike with 8 open on a head of 20 buds. A strong grower. Bulblets also grow easy to good size. A well grown spike has no trouble winning at a show.

Each	L \$.75	M \$.50	S \$.25	Blbs. per 10—\$.50
Per 10	6.00	4.00	2.00	per 100— 3.00

AQUA QUEEN (470 Fisher) (EM) For quite a number of years many commercial bulb growers have been looking for a healthy blue glad that could be grown in quantity and at a profit. Aqua Queen makes fine bulbs, and plenty of good sized bulblets that germinate easy and grow into good sized bulbs the first year. It's no trick to grow large bulbs for bulb sales. For a medium clear blue cutflower Aqua Queen is hard to beat. The color is not too dark for commercial use, the petals have that crisp silky look lacking in most blues. The foliage is dark green and the spikes are tall and easy to cut. It is quite early and also does well throughout the season. A fine commercial in every way.

Per 10	L \$1.20	M \$.80	S \$.50	Blbs. per 100—\$.60
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- ARES** (311 K & M) (EM) Deep creamy yellow with a striking scarlet blotch. Up to 8 frilled florets open on tall straight spikes. Good cutflower and garden variety.
 Per 10 L \$1.20 M \$.80 S \$.50 Blbts. per 100—\$.60
- BANDWAGON** (446 Summerville) (LM) The color of Bandwagon is a bright red with a distinct creamy white center, a nice clear color. Makes long heads with 24 to 26 buds and 10 open. The ruffled florets are formally placed and the buds show color almost to the top. Bulblets grow strong. With its parents of Royal Stewart and Spic & Span this glad looks like an easy winner at the shows.
 Each L \$1.25 M \$1.00 S \$.75 Blbts. per 10—\$1.25
 Per 10 10.00 8.00 6.00 per 50— 5.00
- BLEEDING HEART** (401 Baerman) (E) The color is a milky white with a bright scarlet blotch edged in yellow. The blotch is usually limited to the bottom three petals. A healthy and robust grower. Buds are fat and spacing is staggered. A superb novelty and bouquet flower.
 Each L \$.80 M \$.50 S \$.35 Blbts. per 10—\$.80
 Per 10 6.40 4.00 2.80 per 50— 3.00
- BLUE MOUNT** (476 Woods) (M) The color is a very deep violet blue with a rosy brush mark deep in the throat. Will open 6-8 on a head of 18-20 buds. Good foliage and a tall stem.
 Each L \$.50 M \$.35 S \$.25 Blbts. per 10—\$.50
 Per 10 4.00 2.80 2.00 per 100— 4.00
- BLUE PACIFIC** (470 Baerman) (M) The color is a light violet blue with a bright crimson blotch. No flecking of any kind. Bloomed quite early; a fine addition to this color class. A sure winner in its class at the shows.
 Each L \$1.00 M \$.75 S \$.50 Blbts. per 10—\$1.00
 Per 10 8.00 6.00 4.00 per 50— 3.50
- BLUE PETER** (476 White) (L) Tall straight growing dark blue. Does well from all sizes. Makes a very long flowerhead. A rugged uniform grower. Color varies some.
 Per 10 L \$1.50 M \$1.00 S \$.60 Blbts. per 100—\$.75
- BLUE RIBBON** (370 Baerman) (EM) The color is a light blue with a creamy center. Tall grower that opens 8-10 on a head of 22-26 buds. Florets have some class and fair substance. Healthy and uniform grower. A real ribbon of color and good for arrangement.
 Each L \$.60 M \$.40 S \$.30 Blbts. per 10—\$.60
 Per 10 4.80 3.20 2.40 per 50— 2.25
- BLUE SMOKE** (586 Rich) (M) The color is more smoky than blue with a smoky salmon blotch. Large florets are heavily ruffled with about 8 open on a long flowerhead. One of the finest smoky varieties.
 Per 10 L \$2.00 M \$1.40 S \$.80 Blbts. per 100—\$1.00
- BROWN LULLUBY** (496 Pazderski) (L) This is a new color in smokies. The color is a brown shade with a silver picotee edge on the outer edge of the floret and red center. A smoky with a silky sheen.
 Per 10 L \$2.00 M \$1.40 S \$.80 Blbts. per 100—\$1.00
- CAPRI** (420 Fischer) (E) A tall very strong growing early variety. The color is a very light pink flushed buff more noticeable at the edges. Florets are nicely ruffled. Opens about 8 with excellent placement. Blooms out fast without stragglers. Best for an early cutflower.
 Per 10 L \$1.50 M \$1.00 S \$.60 Blbts. per 100—\$.75
- CHEMAWA** (486 Baerman) (M) This smoky salmon with an ivory throat is beautifully ruffled, has a pleasing color, and many other desirable qualities to make it a promising new variety. One of those varieties that does well with a minimum of care.
 Per 10 L \$1.50 M \$1.00 S \$.60 Blbts. per 100—\$1.00
- CLIMAX** (450 Baerman) (LM) A pleasing shade of rose pink that is fine for commercial use. Florets are nicely ruffled. Placement usually near perfect and growing habits are ideal. The flowerhead has plenty of buds and will open enough florets to make it a show glad as well. Opened good in water.
 Each L \$1.00 M \$.75 S \$.50
 Per 10 8.00 6.00 4.00

CONRAD (417 Tyndall) (L) Conrad has become one of the top cutflower varieties. The color is a deep yellow with a red blotch. A very clean color that is in demand throughout the season and especially in fall. Grows very tall and small bulbs also make fine usable spikes. Conrad does well on all types of soil and we have had fine tall spikes even in dry seasons without irrigation.

Per 10	L \$1.20	M \$.80	S \$.50	Bblts. per 100—\$.60
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CONTENTMENT (460 Fischer) (M) A beautiful delicate orchid lavender with a large creamy throat. Nicely ruffled florets with good placement on tall willowy stems.

Per 10	L \$1.50	M \$1.00	S \$.60	Bblts. per 100—\$.75
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COPPER LUSTRE (596 Pazderski) (M) Dusky rose and tan shades. Deepening at the outer edges. Usually has deeper toned flecks on the outer half of the florets with a red throat blotch on the lower petals. Florets are heavily ruffled with up to 10 open. Good grower and a fast propagator.

Per 10	L \$1.20	M \$.80	S \$.50	Bblts. per 100—\$.60
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COUNTESS (442 Larus) (M) Ruffled pure light pink with a small cream throat. Open 7-9 on a 20 bud spike that tapers nicely and has plenty of stem.

Per 10	L \$1.20	M \$.80	S \$.50	Bblts. per 100—\$.50
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CRINOLINE BELLE (460 Bork (VE) Light lavender with a lighter band around each petal. Opens 8 ruffled florets on a tall slender spike. This variety is ideal for extra early cutflowers and requires only average soil and a moderate amount of moisture to make good quality cutflowers.

Per 10	L \$1.20	M \$.80	S \$.50	Bblts. per 100—\$.60
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DARK BRILLIANCE (458 Puerner) (LM) A sport of King David, darker in color, being a deep wine red with velvety glossy florets, 8 open, 6 in color well placed and firmly attached on long spikes of 20 to 22 buds. A healthy variety that makes fine bulbs and is a good propagator.

Per 10	L \$1.20	M \$.80	S \$.50	Bblts. per 100—\$.60
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DARK EYES (471 Fischer) (LM) A light violet blue with a contrasting deep purple blotch. Opens 6-8 florets on an 18 bud spike of medium height. Different. Excellent for arrangement work. An extremely attractive variety.

Per 10	L \$2.00	M \$1.40	S \$.80	Bblts. per 100—\$1.25
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DARK HORSE (476 Fischer) (M) Probably the most vigorous glad in the deep violet class. Opens about 10 round florets in double row placement on a long strong spike. A rugged grower that makes fine bulbs. Does fine on poor soil. Most dependable deep blue for cutting.

Per 10	L \$1.50	M \$1.00	S \$.60	Bblts. per 100—\$.75
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DESERT FLOWER (306 Lins) (VE) Ruffled rick cream blending to buff on lower petals. Stamens are pure white. Opens about 7 medium sized ruffled florets on a medium height spike. Actually the flower is much more attractive than the description would indicate and growing habits are ideal. Nearly all of a size bloom at one time. Good early cutflower.

Per 10	L \$1.50	M \$1.00	S \$.60	Bblts. per 100—\$.75
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EARLY SPRING (440 Baerman) (VE) A very early cool light pink. A good commercial color. Growing habits seem to be ideal for commercial use as it makes a good sized spike with plenty of stem for easy cutting. Propagation is above average and bulbs look good.

Each	L \$.35	M \$.25	S 2/30	Bblts. per 20—\$.50
Per 10	2.50	1.75	1.00	per 100—1.75

EIGHTH WONDER (466 Baerman) (VE) A very early large flowered variety. Color is a light purple with a white throat. One spike is a bouquet in itself as it opens 8 florets on a good sized head. A vigorous dependable growing variety. Very tall and uniform. Makes large bulblets that grow into # 1 easily.

Each	L \$.35	M \$.25	S 2/30	Bblts. per 20—\$.50
Per 10	2.50	1.75	1.00	per 100—1.75

EXTRAVAGANZA (236 Pfitzer) (EM) A very bright scarlet blending to a deeper red throat. Very clean color. Makes fine spikes and is very uniform in height and quality. Grows very strong and healthy. This miniature is liked by all who see it and is an easy winner in its class at the shows.

Each	L \$.35	M \$.25	S 2/30	Bblts. per 20—\$.50
Per 10	2.50	1.75	1.00	per 100—2.00

FIRECRACKER (536 Klein) (EM) Early, heavily ruffled bright scarlet. Opens 7 large blooms with 7 in color on a 20 bud spike. A clean bright color.

Per 10 L \$2.00 M \$1.40 S \$.80 Blbts. per 100—\$1.00

FOCUS (491 De Be) (E) A very early bloomer with a color similar to Pactodus but with a longer stem. The color is a little more orange with a more crimson blotch than Pactolus. A good grower. Opens about 6 on a head of 20 buds. Bulblets also grow easy to good size.

Per 10 L \$2.00 M \$1.40 S \$.80 Blbts. per 100—\$1.00

FORT KNOX (416 Torrie-Flad) (EM) Very fine deep yellow. Opens 6-8 five inch florets of heavy substance on strong spikes of 18 to 20 buds. Spikes are well balanced and growth and propagation are excellent. An excellent commercial.

Per 10 L \$1.20 M \$.80 S \$.50 Blbts. per 100—\$.60

FORTUNE (422 Melk) (M) A shade of orange the florist can use a lot of throughout the season. A beautiful orange blending to a golden throat, not gaudy. Strong growing and consistently produces tall well proportioned spikes. Fortune makes extra fine bulbs and is a fast propagator. A commercial in every way, and one the commercial grower can hardly do without.

Per 10 L \$1.20 M \$.80 S \$.50 Blbts. per 100—\$.60

FORWARD (400 Woods) (LM) Forward is a pure white. The waxy toned florets are of heavy substance, are ruffled and fluted with raised midribs on each petal. Opens 8 on a spike of 20 buds. Has a deep green foliage and is a healthy grower. Makes good bulbs and has a good long stem. The color and habits of Forward have a great deal of appeal to both of us here and we believe it has a good future.

Each L \$1.50 M \$1.00 S \$.50 Blbts. per 10—\$1.50
Per 10 12.00 8.00 4.00 per 50— 6.00

GAY BLADE (436 Pruitt) (LM) The color is orange scarlet with a small white lip, splashed some with yellow on the outer edges of the lips. Opens 8-10 slightly ruffled florets on a long head. Should be an easy winner in its class at the shows.

Each L \$.50 M \$.35 S \$.25 Blbts. per 20—\$.50
Per 10 4.00 2.80 2.00 per 100— 2.00

GAY SENORITA (427 Fischer) (LM) A tall red orange with a red blotch. 6-7 open on an 18 bud spike. Strong rugged grower. Cutflower type.

Per 10 L \$1.50 M \$1.00 S \$.50 Blbts. per 100—\$.75

GIZ SHOW (424 Hecht) (M) This is one of the tallest and strongest growing varieties on our list. The color is similar to Orange Gold, perhaps a bit lighter orange with a slightly larger yellow throat. The 5 inch florets are nicely ruffled and fluted. Substance is good. This looks like a real commercial variety as it also makes extra fine bulbs. Makes only a fair amount of bulblets but they grow strong and make good sized bulbs. Also we expect Giz Shaw to win many top honors in the orange class.

Each L \$.75 M \$.50 S \$.35 Blbts. per 10—\$.75
Per 10 6.00 4.00 2.80 per 100— 6.00

GLACIER (400 Arenius) (LM) This fine new ruffled clean white with a cream center seems to have all the qualities necessary for commercial cutflower use and can also win its share of blue ribbons, a combination hard to beat. Opens 8-10 nicely placed 5¼ in. florets on a tall sturdy spike. Substance is good and it opens well in water. A real beauty. Glacier has been a fast propagator for us and we have a good stock in all sizes including some fine Jumbos.

Per 10 L \$2.00 M \$1.40 S \$.80 Blbts. per 100—\$2.50

GOLD (416 Marshall) (M) Tall deep yellow. Fine commercial.

Per 10 L \$1.20 M \$.80 S \$.50 Blbts. per 100—\$.60

GOLD BRAID (514 Howell) (E) A very tall strong easy growing light yellow with 6 in. lightly ruffled florets. Produces a lot of bulblets that grow into good size bulbs. Blooms extra fine from medium size bulbs. Commercial type.

Per 10 L \$1.20 M \$.80 S \$.50 Blbts. per 100—\$.60

GOLDEN GLO (416 Fischer) (L) A deep greenish yellow. Good substance. Medium tall and a robust grower. Good garden and bouquet glad. Classy.

Per 10 L \$2.00 M \$1.40 S \$.80 Blbts. per 50—\$1.25

GOLDEN ROSETTE (416 Baerman) (L) This is a large tall growing deep yellow. Good clean color. Formal placement and florets have lots of class. Opens 11 waxy florets on a spike of 18-20 buds. Robust grower and looks healthy. A massive glad and a fine new variety.

Each	L \$1.00	M \$.75	S \$.50	Blbs. per	10—\$1.00
Per 10	8.00	6.00	4.00	per	50— 3.75

GOLDEN WAVES (416 Baerman) (VL) The color is a clear medium yellow with a deeper throat. Florets are heavily ruffled. Placement is formal with 8-10 open on a head of 20-22 buds. Looks like this could be an easy winner at the shows.

Each	L \$.50	M \$.35	S \$.25	Blbs. per	10—\$.25
Per 10	3.50	2.50	1.75	per	100— 1.75

GOLIATH (534 Baerman) (M) Huge deep salmon pink with a white throat. Opens 12 on a spike of 24-26 buds. Looks like this is an easy winner at the shows.

Each	L \$1.20	M \$.80	S \$.50	Blbs. per	10—\$1.20
Per 10	9.60	6.40	4.00	per	50— 4.50

GUNSMOKE (481 Fischer) (EM) Heavily ruffled smoky salmon. Opens 6-8 nicely placed 5" florets on a long flowerhead. Fast propagator. Uniform grower.

Per 10	L \$1.20	M \$.80	S \$.50	Blbs. per	100—\$.60
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HAPPINESS (446 Baerman) (EM) The color is a light red with a huge yellow blotch. Extremely heavy ruffling of florets. Opens 9 on a head of 20 buds. Nice fat buds and formal placement. Heavy substance and good attachment. Has built a fine show record.

Each	L \$2.00	M \$1.50	S \$1.00	Blbs. per	5—\$1.00
Per 10	16.00	12.00	8.00	per	25— 4.00

HIGH FASHION (460 Baerman) (LM) Color is a medium lavender with a white throat. An extremely tall and uniform growing. Opens 7-9 on a long head of 20-24 buds. Vigorous grower and propagator. Good commercial prospect.

Each	L \$.80	M \$.60	S \$.40	Blbs. per	10—\$.80
Per 10	6.40	4.80	3.20	per	50— 3.00

HILDEGARDE (436 Baker) (LM) This is a fine ruffled scarlet. Opens 7-9 ruffled florets. Straight stems. Ideal growing habits for cutflower use. Grows very tall and blooms well from medium size bulbs. Makes fine smooth bulbs. Healthy. A good commercial for all around use.

Per 10	L \$1.20	M \$.80	S \$.50	Blbs. per	100—\$.60
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HIT PARADE (364 Lins) (VE) The color is a clean medium lavender with a lighter throat. Opens 8 on a slender 4 ft. spike. The stem is very hard and the spike is willowy, making it easy to use in arrangements. Comes in very early, and blooms out fast, which is desirable for an early variety. Continues to perform well throughout the cutflower season. The spikes are very uniform and consistently tall and the smaller sizes bloom very good. Grows very strong and healthy. A profitable variety to grow for cutflower use or bulb sales.

Per 10	L \$1.20	M \$.80	S \$.50	Blbs. per	100—\$.60
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HONEY (340 Melk) (M) This is one of the sweetest little glads we have ever grown. Color is the cleanest carnation pink of any glad we have. 4¼ inch florets are beautifully ruffled. Opens 6 to 7 on a spike of medium height. The florists really like this.

Per 10	L \$1.20	M \$.80	S \$.50	Blbs. per	100—\$.60
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INKSPOT (471 Fischer) (LM) The color is a light violet blue with a distinct deep reddish blue throat blotch on the lower petals. Grows tall and straight with 8-10 open on heads of 20-22 buds. Florets are needlepointed and placement is formal. A vigorous grower. Bulblets germinate good and grow to good size. Makes very good bulbs. Inkspot is a fine arrangement and bouquet glad and with its ideal growing habits this flashy two-toned blue should be outstanding for those who grow for retail and seedhouse bulb sales.

Per 10	L \$2.00	M \$1.40	S \$.80	Blbs. per	100—\$1.25
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INNOCENCE (450 Fischer) (E) A tall strong growing commercial type glad with all the beauty of a show variety. Florets are nicely ruffled, color is a delicate light rose pink, early and dependable. A profitable variety to grow.

Per 10	L \$1.20	M \$.80	S \$.50	Blbs. per	100—\$.60
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JILL (440 Kroon) (EM) The color is a rosy pink edge blending to a creamy yellow throat. The nearest comparable variety in color would be Good Morning. Opens 6-8 on a spike of 16-18 buds. Medium tall and florets have some class. Strong and healthy grower. Extremely fast propagator and it seems about every bulb-let grows and to good size the first year. This Corona type color has always been good for cutflower sales.

Per 10 L \$1.50 M \$1.00 S \$.60 Blbts. per 100—\$.75

JOANIE (440 Woods) (VE) This glad does not seem to be getting the praise it deserves. The color is a beautiful light pink with a silky sheen. A real florists' color. Growing habits are ideal for cutflower use.

Per 10 L \$2.00 M \$1.40 S \$.80 Blbts. per 100—\$1.50

JUDI-LYNN (340 Vennard) (M) A clean fresh light pink free of any throat markings. The color is cleaner and a more pleasing pink than its parent Phantom Beauty and neither does the spike have the forward bend of its parent. Judi-Lynn opens 10-12 on a tall spike attaining 18-20 buds. Very uniform and healthy grower. Very promising for the cutflower grower.

Each L \$.50 M \$.50 S \$.35 Blbts. per 20—\$.50
Per 10 4.00 4.00 2.80 per 100— 2.00

KING DAVID (566 Carlson) (LM) Deep royal purple with a rich velvet red throat and a white picotee edge. Fine commercial.

Per 10 L \$1.20 M \$.80 S \$.50 Blbts. per 100—\$.60

LADY ANNE (400 Buchanan) (E) White blending to a canary yellow throat.

Per 10 L \$1.20 M \$.80 S \$.50 Blbts. per 100—\$.60

LAVANESQUE (464 Baerman) (M) A tall ribbony blue lavender with a white throat blotch. Formal placement. Opens 10-13 at a time. Nicely ruffled. Excellent local cutflower and garden glad. Good grower and healthy.

Each L \$.35 M \$.25 S 2/30 Blbts. per 20—\$.70
Per 10 2.80 2.00 1.20 per 100— 2.50

LAVENDER GEM (460 Arenius) (LM) A very tall growing new lavender. The color is a bright deep orchid lavender with a light throat and a deeper throat mark. Opens 6 and more on a long head of 20-22 buds. A very uniform and husky grower.

Each L \$.40 M \$.30 S \$.20 Blbts. per 20—\$.75
Per 10 3.00 2.25 1.50 per 100— 3.00

LAVENDER SPIRE (640 Baerman) (LM) A fine very tall growing new variety. The light lavender color blends to a slightly deeper color at the outer rim of its pure white throat. Spikes are very consistent and grew tall even from the small bulbs. Placement is good. Bulbs and bulbets grew strong and healthy. A medium short plant makes it quite easy to cut.

Each L \$.60 M \$.40 S \$.30 Blbts. per 10—\$.60
Per 10 4.80 3.20 2.40 per 100— 4.00

LILAC & CHARTREUSE (Any other color. Baerman) (E) This is a fine new color in glads. The name describes it perfectly. The chartreuse is formed mostly on the bottom two petals but is pleasantly splashed on the outer fringe of the florets. The stamens and pistil are white making this a pleasing and clean combination. A strong healthy grower that makes fine bulbs. Opens 6-7 on a tall spike of 18-20 fat buds nicely spaced and showing lots of color. From larger sizes this easily grows to 400 size here and bulbs of a size bloom extremely uniform. Here is a fine glad for every phase of the Glad world.

Each L \$1.50 M \$1.00 S \$.75 Blbts. per 10—\$1.50
Per 10 12.00 8.00 6.00 per 25— 3.00

LOVE SONG (450 Fischer) (M) Color is exquisite light rosy pink. Opens about 8 large ruffled florets well spaced on good sized spikes. The spikes we grew this past summer were very uniform in size and height and it opens very good in water. Unlike most glads the color seems to deepen when opened in water. This can be quite an advantage when cut in tight bud.

Per 10 L \$2.50 M \$1.75

MARGERY (454 Melk) (VE) A very early large flowered cerise with deeper rose throat; one of the best early cutflower varieties and it usually brings a premium. We are withholding Margery off the wholesale list this year as we have continually run short for bulb and flower use the past few seasons.

Per 10 L \$1.50 M \$1.00 S \$.60 Blbts. per 100—\$.75

- MEDALIST** (446 Butt) (M) This light bright red with a narrow white stripe on each lower petal is medium tall with good placement, good attachment and quite early. Rugged grower.
Per 10 L \$1.20 M \$.80 S \$.50 Blbts. per 100—\$.60
- MELODIE** (331 K & M) (E) One of the better butterfly varieties. A coral salmon pink with a bright scarlet blotch, edged yellow. Spikes are consistently tall and easy to cut. Melodie is a good cutflower and a fine new color.
Per 10 L \$1.20 M \$.80 S \$.50 Blbts. per 100—\$.60
- MIKE SHERMAN** (410 Woods) (LM) A fine new ruffled cream with a golden throat and a lot of class. Opens about 8 medium sized blooms nicely spaced on a good sized flowerhead. This should make a fine commercial variety.
Per 10 L \$1.50 M \$1.00 S \$.60 Blbts. per 100—\$.75
- MINARET** (434 Fischer) (E) This spire like salmon pink consistently produces model spikes even from small bulbs. Opens up to 9 ruffled ivory throated florets on a long flowerhead. Grows strong from bulblets and makes a good bulb. An ideal early cutflower variety, and does well all season in a color very similar to Spic & Span. We consider this one of the most dependable and most profitable salmon pink for the commercial grower.
Per 10 L \$1.20 M \$.80 S \$.50 Blbts. per 100—\$.60
- MISS MUFFETT** (230 Fischer) (M) A bright peach salmon with a creamy center. Good placement and attachment. 10 open on a spike of 20 buds. Excellent ruffling and style. Very uniform and every spike is near perfect. A very fine arrangement glad and excellent for the show enthusiast.
Each One inch up \$.75 Small \$.50 Blbts. per 10—\$.75
Per 10 6.00 4.00 per 50— 3.00
- MOTHER ANNE** (460 Melk) (E) Orchid lavender blending to a cream throat, early but does well all season, never flecks. Makes healthy bulbs and is a good propagator. Fine cutflower variety.
Per 10 L \$1.20 M \$.80 S \$.50 Blbts. per 100—\$.60
- MYSTIC MELODY** (460 Baerman) (M) The color is a striking clear lavender with a huge golden yellow blotch. Pure white stamens and pistil with no throat mark to mar the beauty. Good placement. Tall stem and fine growing habits. Indeed a rich color combination and based on its performance here this past season, Mystic Melody is a welcome addition as a new and different glad.
Each L \$2.50 M \$1.80 S \$1.20 Blbts. per 5—\$1.25
Per 10 20.00 14.40 S 12.00 per 25— 5.00
- NORTH STAR** (400 Fischer) (VE) This clean ruffled white is very similar to Tiffany. Spike not quite as tall but it has a shorter plant. Florets a bit larger and more closely spaced. Substance and attachment both good. Excellent for cutflowers, especially for early.
Per 10 L \$2.00 M \$1.40 S \$.80 Blbts. per 100—\$1.25
- NOVELTY BLUE** (471 Fischer) (E) The color is a light violet blue with a deep blue blotch rimmed with cream. The placement is formal and very good. Opens 8 on medium tall plants that are uniform and straight. Florets are ruffled and fluted. Very early.
Each L \$.40 M \$.30 S \$.20 Blbts. per 20—\$.75
Per 10 3.00 2.25 1.50 per 100— 3.00
- OKAY** (410 Baerman) (LM) The heavily ruffled deep cream florets blend deeper toward the center almost to yellow. Okay opens about 6-7 florets on a well proportioned head of 20 buds. The stem is tall and very hard. The plant is short making it easy to cut. Based on its performance again Okay looks like a promising commercial cutflower.
Per 10 L \$2.00 M \$1.40 S \$.80 Blbts. per 100—\$1.50
- OPALESCENT** (450 Fischer) (LM) Pearly white but has an overcast of blue and rose tones. Hard to describe but really beautiful. Opens 7-8 heavily ruffled florets on a tall strong stem with 20 or more buds. Makes only a limited amount of bulblets that grow very strong and to good size.
Per 10 L \$2.00 M \$1.40 S \$.80

ORCHID CHARM (466 Baerman) (M) The color is orchid lavender with a small but distinct rose blotch. The pikes are very much alike and uniform with 9-10 open. Placement is near perfect and the buds are nice and fat. Makes good bulbs and is a healthy grower. A fine commercial prospect.

Each	L \$.60	M \$.40	S \$.25	Blbs. per 15—\$.50
Per 10	4.80	3.20	2.00	per 50— 1.50

PARFAIT (231 Larus-Summerville) (M) A miniature in the 200 class that can win easily at the shows. Ruffled florets are medium salmon pink at the outside shading lighter to a cream throat with a small pale red spot deep in the throat. Grows tall and strong with very good placement.

Per 10	L \$2.00	M \$1.40	S \$.80	Blbs. per 100—\$1.00
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PAM (426) Tufts) (M) Heavily ruffled and fluted florets of orange shading lighter to yellow and then to green deep in the throat. Good grower. Medium tall stem with a short plant.

Per 10	L \$2.00	M \$1.40	S \$.80	Blbs. per 100—\$1.00
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PARTY RUFFLES (410 Rich) (M) Very heavily ruffled clean cream flushed pink, more pink at times. A real beauty but hard to describe. This one must be seen to be appreciated. Opens up to 8 of 21 buds with most of the balance in color. Medium in height, makes fine bulbs and is a good propagator.

Per 10	L \$1.20	M \$.80	S \$.50	Blbs. per 100—\$.60
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PATTI PICKINS (335 Woods) (M) A deep salmon pink with a touch of orange blending to a medium yellow on the lower two petals. The florets are ruffled and the spike is medium tall. A uniform and healthy grower with good placement and attachment.

Each	L \$1.50	M \$1.00	S \$.50	Blbs. per 10—\$1.50
Per 10	12.00	8.00	4.00	per 50— 6.00

PAUL BUNYAN (542 Melk) (M) A huge salmon pink very similar to Spic & Span with deep rose throat markings. The ruffled and fluted florets are of very heavy texture with good placement and firm attachment. Has a lot of class for so large a floret. Opens 8-10 florets with 22 or more buds, most of which are in color.

Per 10	L \$1.20	M \$.80	S \$.50	Blbs. per 100—\$.60
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PEGGY WHITE (400 Hallet) (M) Peggy White is a clean, white blending to a creamy throat. The foliage is very green and it is a healthy and robust grower. Larger bulbs give top quality spikes and mediums have a high percentage of good quality spikes. The many fine qualities of this glad have made it a widely grown commercial.

Per 10	L \$1.20	M \$.80	S \$.50	Blbs. per 100—\$.60
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PINK PARASOL (440 Baerman) (M) The color is a clean pink blending gracefully to white throat. The stamens and pistil are also white making this a very clean color. Stem is medium tall and very hard. Head is well proportioned with 8 open having a total of 18-20 buds. A massive spike and a very attractive color.

Each	L \$.35	M \$.25	S 2/.30	Blbs. per 25—\$.70
Per 10	2.80	2.00	1.20	per 100— 2.25

PINK PROSPECTOR (444 Baerman) (M) A very clean flesh pink with a bright and glowing light yellow center. Consistently produces excellent quality cutflower type spikes. Buds are nicely spaced on a well proportioned head. Plants are short making it easy to cut. A fine new color.

Each	L \$.50	M \$.35	S \$.25	Blbs. for 10—\$.50
Per 10	4.00	2.80	2.00	per 100— 3.50

PROFILE (Flad) (L) The floret of Profile has a soft rose border about $\frac{3}{4}$ in. wide with a clean yellow throat deepening toward the center. Reminds one of butter and jelly. Makes plenty of bulblets that grow to good size. Opens 8 on a head of 20-22 buds. We have had many fine reports on Profile. We know of no other variety in this color class. Excellent for arrangements and retail sales.

Per 10	L \$1.20	M \$.80	S \$.50	Blbs. per 100—\$.60
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PROSPECTOR (414 Leffingwell) (EM) Medium deep yellow bordering on apricot. Fine color. Opens 8-10 perfectly placed blooms on tall straight spikes of 20 or more buds. Also a good early cutflower.

Per 10	L \$1.20	M \$.80	S \$.50	Blbs. per 100—\$.60
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RAINIER (400 Baerman) (LM) A tall growing clear white blending slightly toward cream, deeper in the floret. Opens 8-10 ruffled blooms on a spike attaining 22-24 buds. Spikes are consistent and spire like with a medium short plant making it quite easy to cut. A welcome addition to the white class.

Each	L \$.60	M \$.40	S \$.30	Blbs. per 10 —\$.60
Per 10	4.80	3.20	2.40	per 50— 2.25

REDCOAT (446 Jack) (LM) Bright ruffled clean red. Opens up to 8 on a spike of over 20 buds. Very strong grower with long flowerheads on a medium long stem. Placement and attachment are ideal.

Per 10	L \$1.20	M \$.80	S \$.50	Blbs. per 100—\$.60
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RED RADIANCE (446 Melk) (EM) Bright clear light red without markings of any kind. A shade of red the florists can use in quantity. Opens 8-10, 5½ inch florets on tall sturdy spikes of 20 or more buds. Outstanding cutflower variety and a fast propagator.

Per 10	L \$1.20	M \$.80	S \$.50	Blbs. per 100—\$.60
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REGAL ROSE (455 Woods) (M) A light rose with little or no variance in color on the floret. A solid new color and difficult to compare with any older variety. Uniform and healthy grower. Stem is hard but spike is graceful and easy to use in arrangements. Good class, substance and foliage.

Each	L \$1.50	M \$1.00	S \$.50	Blbs. per 10—\$1.50
Per 10	12.00	8.00	4.00	per 50— 6.00

REPARTEE (401 Baerman) (E) The color is a chalky white with a bright cerise rosy wine red blotch. Opens 8-10 fluted florets. Placement near perfect. Bulbs of a size are very uniform in height and habit. A good show variety and a commercial prospect as well.

Each	L \$1.50	M \$1.00	S \$.60
Per 10	12.00	8.00	

REWARD (416 Pruitt) (L) A vivid bright yellow that grows up to 5 feet tall and will open 8 to 9 ruffled florets easily with a total of 20 to 21 buds. The color of Reward is all that can be desired. Placement is good and spikes are uniform. This looks like a fine variety.

Per 10	L \$1.50	M \$1.00	S \$.60	Blbs. per 100—\$1.25
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RIVIERA (520 Fischer) (LM) A rich shade of amber orange blending into a bright yellow center. Plenty of class and appeal. Formal placement of large florets on a tall spike make a massive display. Healthy uniform and dependable. Riviera has little or no competition on the commercial market and is well liked by florists. As a retail and bouquet item, Riviera is tops. It is difficult to do justice to this beautiful glad with a description.

Per 10	L \$1.50	M \$1.00	S \$.60	Blbs. per 100—\$1.00
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ROSE OF VAN LIMA SPORT (442 Melk) (E) The color is cleaner and a little lighter than Rose of Van Lima with a large clean creamy white throat. The florets are smooth petaled with good substance and a bit larger than Rose of Van Lima. Bulbs are extra fine and it is a very fast propagator.

Per 10	L \$1.20	M \$.80	S \$.50	Blbs. per 100—\$.60
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ROSE PARADE (454 Baerman) (E) A ruffled medium cerise rose deeper in color than Chamouny with a white blotch and deeper feather. A picotee edge on the florets adds to the beauty. Tall uniform grower. Opens 6-8 with plenty of buds. Good prospect in this color.

Each	L \$1.25	M \$.80	S \$.60	Blbs. per 10—\$1.25
Per 10	10.00	6.40	S 4.80	per 25— 2.50

ROSE RHAPSODY (456 Woods) (LM) A 5 ft. large Madder rose, somewhat lighter in throat and deeper on lip petal. 20-22 buds on a long flowerhead. 9 open at a time. The 4½ inch florets are round, wide open and ruffled.

Each	L \$.75	M \$.50	S \$.35
Per 10	6.00	4.00	2.80

ROSE SPIRE (454 Fischer) (EM) Rose Spire certainly is one of the finest glads available for commercial use. Very few glads are as beautiful, as dependable and as usable. The color, a really beautiful clean light rose blending to a near white clean throat, leaves nothing to be desired for commercial use. Placement and bud spacing on the spike usually near perfect. Florets have good attachment. The spikes grow uniformly tall with a minimum of moisture, thereby cutting the cost of growing. Opens 8-10 florets at one time. Truly a bouquet in itself, yet the spike bends gracefully when used in an arrangement. The stems are strong and firm, yet not heavy or bulky, making it ideal for shipping, one of the easiest varieties to cut. The bulbs are extra fine and is a good propagator. Rose Spire is very apt to become one of those good old dependable glads of the future.

Per 10	L \$1.20	M \$.80	S \$.50	Blbs. per 100—\$.60
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ROYAL COACHMAN (436 Lins) (L) A medium sized light red with nicely ruffled florets. Opens about 8 on tall straight spikes. Good placement and a good commercial color.

Each	L \$.40	M \$.30	S \$.20	Blbs. per 20—\$.75
Per 10	3.00	2.25	1.50	per 100— 3.00

SANDSTORM (480 Woods) (M) A rose lavender smoky. The color is very even over all the floret. Good placement and attachment with 20-22 buds and classy florets. Has a good willowy stem. Sandstorm is an excellent garden and bouquet glad. It is also very dependable and easy to use in floral arrangements. Shows lots of promise as it has ideal commercial growing habits.

Each	L \$.50	M \$.35	S \$.25	Blbs. per 10—\$.50
Per 10	4.00	2.80	2.00	per 100— 3.00

SEPTEMBER SONG (424 Fischer) (L) A fine tall growing new variety. The color is a clean orange blending to a yellow center and pure green in the deepest part of the floret. The florets are ruffled and recurved. Opens 6-8 on long heads with a tall stem. A healthy vigorous grower that makes fine bulbs.

Each	L \$.40	M \$.30	S \$.20	Blbs. per 100—\$.75
Per 10	3.00	2.25	1.50	per 100— 3.00

SILENT NIGHT (471 Ficht) (M) The light blue violet color blends slightly deeper toward the center. Although not ruffled heavily the formal placement on tall spikes with 10 open make this an appealing variety. Makes fine looking healthy bulbs. Makes tall spikes from medium sizes. Excellent for cutting and bulb sales.

Per 10	L \$2.00	M \$1.20	S \$.80	Blbs. per 100—\$1.25
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SNOW CLAD (400 Harris) (L) Very tall white, 8 or more florets open on a long flowerhead. A fine commercial.

Per 10	L \$1.20	M \$.80	S \$.50	Blbs. per 100—\$.60
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SNOWSTORM (400 Baerman) (LM) A very beautiful ruffled white with a contrasting clean yellow center, has pure white stamen that do not mar the color. Opens 8 well placed florets on formal type spikes of 20 to 22 buds.

Each	L \$.35	M \$.25	S 2/30	Blbs. per 10—\$.35
Per 10	2.80	2.00	1.60	per 100— 2.00

SNOW VELVET (400 Fischer) (M) A frosty pure white nicely ruffled. Opens about 10 florets. A beautiful variety, and a fine commercial cutflower. Especially fine for the hot weather as it does not burn. Medium in height but spikes from smaller size are about as tall as those from large bulbs. Opens exceptionally well in water.

Per 10	L \$1.20	M \$.80	S \$.50	Blbs. per 100—\$.60
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SUGAR ELL (434 Vennard) (VL) A very bright solid salmon with a tint of coral blending only slightly deeper toward the center. Opens 6 florets on a commercial type spike of 19 or more buds. Grows uniformly tall and strong. Opens good in water. Propagates very good and bulblets grow strong and healthy. A good dependable late cutflower variety.

Per 10	L \$1.20	M \$.80	S \$.50	Blbs. per 100—\$.60
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SUNNYDALE (416 Baerman) (L) This is a medium ruffled yellow. Tall grower, good placement. Buds are spaced. A uniform and dependable grower. Commercial type.

Each	L \$.75	M \$.50	S \$.35	Blbs. per 10—\$.75
Per 10	6.00	4.00	2.80	per 50— 2.50

SUNSHINE (417 Baerman) (LM) The color is best described as similar to Spotlight. However it is a brighter and richer color. Opens 8-10 florets on a spike. Buds are spaced and the head is a stretchy 18-20 buds. Looks healthy.

Each	L \$1.00	M \$.75	S \$.50	Blbs. per 10—\$1.00
Per 10	8.00	6.00	4.00	per 50— 3.75

TARGET (441 Larus) (M) A very light blush pink color flushed orange with a glowing orange red throat. Opens up to 9 florets lightly ruffled. Target is one of our best sellers on the wholesale flower market. Medium size bulbs will give top cutting performance. A healthy and strong grower. Very uniform. All spikes are alike and Target will make a long spike even when conditions are not ideal. Of all the varieties we grow no other one resembles good old Picardy in growing habits and performance as nearly as Target does.

Per 10	L \$1.20	M \$.80	S \$.50	Blbs. per 100—\$.60
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TIFFANY (400 Fischer) (E) A ruffled glistening pure white. Florets are firmly attached on tall willowy stems. Easy to cut and yet save the plant. Mediums give top cutting performance. Very uniform and strong growing. Healthy. Bulblets production and germination excellent. An early bloomer and a fine commercial.

Per 10	L \$2.00	M \$1.40	S \$.80	Blbs. per 100—\$2.00
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TOPAZ (416 Baerman) (M) The beautiful color of Topaz certainly is a welcome addition to the yellow class. The ruffled and fluted florets are well placed on a spike of 20-22 buds. Opens 8-9 5-in. florets with about 6 more showing color. The spike tapers just about perfectly to the top, making this a fine flower for the show fan. Also ideal for arrangements.

Per 10	L \$2.00	M \$1.40	S \$.80	Blbs. per 100—\$1.25
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TOP BRASS (416 Baerman) (L) The color of this glad is a little lighter than the popular Topaz with a deeper golden yellow center. A very good color. Flower-head is long and well proportioned and with 8-9 formal placed florets open and has 18-20 buds. Very promising for commercial use.

Each	L \$.50	M \$.35	S \$.25	Blbs. per 10—\$.50
Per 10	4.00	2.80	2.00	per 100— 3.50

TOP HAT (458 Rich) (M) A deep black red, glistening and velvety, makes long flowerheads, opens about 8 ruffled round blooms, has 22 buds on a 27 in. flower-head. Total height about 54 inches, fine growing habits for a dark red. A well grown spike of this is hard to beat.

Each	L \$.50	M \$.40	S \$.30	Blbs. per 20—\$.60
Per 10	4.00	3.20	2.40	per 100— 3.00

TRI-TONE (354 Lamplough) (M) Color does vary some but is quite popular with many that see it. A medium rose with the lower petals usually deeper and more solid than the rest of the floret which is more white with much deeper rose flecks. Really hard to describe but very attractive.

Each	L \$.35	M \$.20	S 2/.25	Blbs. per 15—\$.50
Per 10		1.60	1.00	per 100— 2.50

VIOLET CHARM (470 Jack) (M) Light violet with a deeper violet arrow on a cream throat, long flowerhead with up to 10 open. Fine cutflowers and blooms good from small bulbs.

Per 10	L \$1.20	M \$.80		Blbs. per 100—\$.60
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VIOLET QUEEN (476 Baerman) (E) Large deep violet, a healthy rugged grower and about the largest early variety available in the deep violet shade. Only medium tall but this should not hurt this glad as long stems are not as important for commercial use in the deeper colors. Fast propagator.

Each	L \$.35	M \$.20	S 2/.30	Blbts. per 20—\$.50
Per 10	2.50	1.75	1.00	per 100— 1.75

WHITE FRIENDSHIP (400 Fischer) (E) A white sport of Friendship with all the same good qualities. Should make a good early commercial as soon as stock becomes available. Best for early cutting.

Per 10	L \$1.20	M \$.80	S \$.50	Blbts. per 100—\$.60
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WILDWOOD (460 Summerville) (L) Light lilac with a cast of pink and a pale creamy blotch. A new pastel shade that looked very good under lights as well as outside. Opens 8 formal placed florets of a head of 21-24 buds with good attachment.

Each	L \$1.00	M \$.75	S \$.50	Blbts. per 10—\$1.00
Per 10	8.00	6.00	4.00	per 50— 3.00

WINNEBAGO CHIEF (548 Himmler-Graff) (E) A tall very strong growing medium dark red. Opens up to 10 very large florets on a long flowerhead. Makes tall usable spikes from medium size bulbs and a high percentage of good spikes without special care. Fast propagator and about the largest early flowering red.

Each	L \$.50	M \$.35	S \$.25	Blbts. per 25—\$.60
Per 10	4.00	2.80	2.00	per 100— 2.00

WINTERTIME (400 Fischer) (L) One of the tallest growing new whites. The color is a chalky pure white with a slight lavender sheen coming from the center of the floret. A healthy robust grower that opens 6-8 florets on long heads with a good long stem.

Per 10	L \$2.00	M \$1.40	S \$.80	Blbts. per 100—\$1.25
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YELLOW JACKET (316 Baerman) (M) A deep greenish golden yellow with a brilliant scarlet blotch. Opens 10-12 on a spike of 22-24 buds. Very tall from larger bulbs but the smaller sizes make fine usable spikes as well. Perfect placement. Nice big buds. A fine glad to use in arrangements. Also a fine exhibition glad that should be an easy winner for the show man.

Each	L \$2.00	M \$1.50	S \$1.00	Blbts. per 5—\$1.00
Per 10	16.00	12.00	8.00	per 25— 4.00

YELLOW SPIRE (414 Arenius) (LM) A sport of Patrol. The color is medium banana yellow. A clean clear color. Spikes are uniformly tall and the placement is good. 9-11, 5¼ in. florets open on a spike of 20-22 buds. A better propagator than its parent. A healthy grower but starts to mature early like its parent Patrol.

Each	L \$.35	M \$.25	S 2/.25	Blbts. per 20—\$.50
Per 10	2.50	1.75	1.00	per 100— 1.75

YELLOW SUPREME (414 Cotter) (EM) Early ruffled light yellow, a real florist variety. Has heavy substance. Opens 7 or more well placed blooms on a long flowerhead, also has a long stem and stands up well in wind and rain. Ideal for early cutting and also does well through the hot weather.

Per 10	L \$1.20	M \$.80	S \$.50	Blbts. per 100—\$.60
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WHOLESALE SECTION

TO OUR COMMERCIAL GROWER FRIENDS:

This is our 38th year of growing Glads commercially. Each year we buy many new varieties as shown in the picture on the front cover.

We test these varieties for several years under normal growing conditions and propagate only those varieties that seem to have the good qualities necessary for commercial use. We make an honest effort to describe all varieties as they grow for us here in the midwest, and our descriptions are based on how the variety averages rather than an occasional outstanding spike of the variety. However, growing habits and also the color of some glads can vary when grown in the various types of soil or under different growing conditions. We like to recommend that our customers try a limited amount of a new variety for the following reasons: first to see if a variety does well in your area and second, if it does well you can stock up on the variety and be the first to have it for sale in your area. This can be quite an advantage. It definitely does pay for a commercial grower to get an early start in a good new glad. This makes it possible to start using the variety before the best years of its life have gone by and it can also help your bulb or cutflower business if you are among the first to offer a good new glad in quantity to your customers.

SHIPPING

Shipment by express is usually safest as the bulbs are always insured against freezing. Motor Freight insures against freezing only if the shipment is not transferred to another truck line before reaching its destination. On small packages it is cheaper and in some cases more convenient for the customer if we ship by Parcel Post. If you want us to send Parcel Post **KINDLY ALLOW ENOUGH POSTAGE.**

If your wholesale order includes both F.O.B. items and prepaid items we will add extra bulbs to offset the shipping charges on the prepaid items or we will ship the prepaid items separate if you prefer.

25 BULBS SOLD AT THE 100 RATE; 250 AT 1000 RATE

On cash orders: 5% cash discount on orders of \$25.00 to \$100.00. 10% cash discount on orders of \$100.00 or more.

Prices are for cash with order or 25% deposit to hold an order, balance before shipment or C. O. D.

Bulbs graded by diameter in six sizes as follows:

No. 1—1½"-up

No. 2—1¼"-1½"

No. 3—1"-1¼"

No. 4—¾"-1"

No. 5—½"-¾"

No. 6—⅜"-½"

WHOLESALE PRICES

**PRICES QUOTED ARE F.O.B. MEQUON, WISCONSIN
(NOT PREPAID)**

**ALL VARIETIES LISTED IN WHOLESALE SECTION ARE
FULLY DESCRIBED IN RETAIL SECTION.**

	Bulbs Per	No. 1	No. 2	No. 3	No. 4	No. 5	No. 6	Bulblets		
								Per ½ Pt.	Per Qt.	Per Pk.
A. B. Coutts -----	100	\$ 5.50	\$ 4.50	\$ 3.50	----	----	----	\$ 2.00	----	----
Adorable -----	100	4.50	3.75	3.00	2.25	1.50	1.00	2.00	4.00	20.00
	1000	28.00	23.00	18.00	14.00	11.00	8.00	----	----	----
Aqua Queen -----	100	4.50	3.75	3.00	2.50	2.00	1.50	3.00	9.00	50.00
	1000	35.00	30.00	24.00	20.00	16.00	12.00	----	----	----
Ares -----	100	4.50	3.75	3.00	----	----	----	2.00	5.00	----
	1000	35.00	30.00	----	----	----	----	----	----	----
Blue Peter -----	100	12.00	10.00	8.00	6.00	4.00	3.00	7.00	20.00	----
	1000	----	----	----	----	32.00	24.00	----	----	----
Brown Lullaby --	100	----	----	6.00	5.00	4.00	3.00	3.00	9.00	----

	Bulbs		No. 1	No. 2	No. 3	No. 4	No. 5	No. 6	Bulblets		
	Per								Per ½ Pt.	Per Qt.	Per Pk.
Capri -----	100	6.00	5.25	4.50	3.75	3.00	2.50	5.00	15.00	-----	-----
	1000	-----	-----	-----	-----	24.00	20.00	-----	-----	-----	-----
Chemawa -----	100	8.00	6.50	5.00	4.00	3.25	2.50	7.00	20.00	120.00	-----
	1000	64.00	52.00	40.00	32.00	25.00	18.00	-----	-----	-----	-----
Conrad -----	100	4.50	3.75	3.00	2.50	1.75	1.25	2.00	5.00	30.00	-----
	1000	32.00	26.00	20.00	16.00	12.00	9.00	-----	-----	-----	-----
Contentment -----	100	-----	6.00	4.50	3.00	2.00	1.50	2.00	6.00	-----	-----
Copper Lustre ---	100	5.50	4.50	3.50	2.75	2.00	1.25	2.00	4.00	-----	-----
	1000	-----	-----	-----	-----	15.00	10.00	-----	-----	-----	-----
Countess -----	100	5.50	4.50	3.50	2.75	2.00	1.50	3.00	9.00	-----	-----
	1000	-----	-----	-----	22.00	16.00	12.00	-----	-----	-----	-----
Crinoline Belle --	100	5.50	4.50	3.50	2.75	2.25	1.75	2.00	6.00	-----	-----
	1000	-----	-----	-----	-----	18.00	14.00	-----	-----	-----	-----
Dark Brilliance --	100	4.50	3.75	3.00	2.50	2.00	1.50	2.00	5.00	30.00	-----
	1000	35.00	-----	24.00	20.00	16.00	12.00	-----	-----	-----	-----
Dark Eyes -----	100	16.00	14.00	12.00	10.00	8.00	6.00	8.00	25.00	-----	-----
Dark Horse -----	100	8.00	6.50	5.00	4.00	3.25	2.50	7.00	20.00	-----	-----
	1000	-----	-----	-----	32.00	26.00	20.00	-----	-----	-----	-----
Desert Flower ---	100	6.00	5.25	4.50	3.75	3.00	2.50	5.00	15.00	90.00	-----
	1000	-----	-----	36.00	30.00	24.00	20.00	-----	-----	-----	-----
Early Spring -----	100	-----	12.00	8.00	7.00	6.00	5.00	7.00	20.00	-----	-----
	1000	-----	-----	64.00	56.00	48.00	40.00	-----	-----	-----	-----
Eighth Wonder --	100	16.00	14.00	12.00	10.00	8.00	6.00	12.00	35.00	-----	-----
	1000	-----	-----	90.00	75.00	60.00	45.00	-----	-----	-----	-----
Firecracker -----	100	10.00	8.00	6.00	5.00	4.00	3.00	5.00	15.00	-----	-----
Focus -----	100	10.00	8.00	6.00	5.00	4.00	3.00	5.00	15.00	-----	-----
Fort Knox -----	100	4.50	3.75	3.00	2.25	1.50	1.00	2.00	5.00	30.00	-----
	1000	32.00	28.00	22.00	17.00	12.00	8.00	-----	-----	-----	-----
Fortune -----	100	4.50	3.75	3.00	2.25	1.50	1.00	2.00	5.00	-----	-----
	1000	28.00	23.00	18.00	14.00	11.00	8.00	-----	-----	-----	-----
Gay Senorita -----	100	7.00	6.00	5.00	-----	-----	-----	4.00	12.00	-----	-----
Glacier -----	100	16.00	14.00	12.00	10.00	8.00	6.00	25.00	75.00	450.00	-----
	1000	128.00	112.00	96.00	80.00	64.00	48.00	-----	-----	-----	-----
Gold -----	100	4.50	3.75	3.00	2.25	-----	-----	2.00	4.00	20.00	-----
	1000	-----	23.00	18.00	-----	-----	-----	-----	-----	-----	-----
Gold Braid -----	100	5.50	4.50	3.50	2.75	2.25	1.75	3.00	9.00	-----	-----
	1000	-----	34.00	28.00	22.00	18.00	14.00	-----	-----	-----	-----
Gunsmoke -----	100	5.50	4.50	3.50	2.75	2.00	1.25	2.00	4.00	-----	-----
Hildegarde -----	100	4.50	3.75	3.00	2.50	2.00	1.50	2.00	6.00	35.00	-----
	1000	35.00	30.00	22.00	18.00	14.00	10.00	-----	-----	-----	-----
Hit Parade -----	100	4.50	3.75	3.00	2.50	2.00	1.50	2.00	5.00	-----	-----
	1000	35.00	30.00	24.00	20.00	16.00	12.00	-----	-----	-----	-----
Honey -----	100	5.50	4.50	3.50	2.75	2.00	1.25	2.00	5.00	-----	-----
Inkspot -----	100	14.00	12.00	10.00	8.00	6.00	4.00	12.00	45.00	-----	-----
	1000	-----	96.00	80.00	64.00	48.00	32.00	-----	-----	-----	-----

	Bulbs Per	No. 1	No. 2	No. 3	No. 4	No. 5	No. 6	Bulblets		
								Per ½ Pt.	Per Qt.	Per Pk.
Innocence -----	100	4.50	3.75	3.00	2.25	-----	-----	2.00	4.00	20.00
	1000	32.00	28.00	22.00	-----	-----	-----	-----	-----	-----
Jill -----	100	-----	8.00	6.00	5.00	4.00	3.00	5.00	15.00	-----
	1000	-----	-----	48.00	40.00	32.00	24.00	-----	-----	-----
Joanie -----	100	12.00	10.00	8.00	7.00	6.00	5.00	7.00	20.00	-----
King David -----	100	4.50	3.75	3.00	2.25	1.50	1.00	2.00	5.00	-----
Lavanesque -----	100	16.00	14.00	12.00	10.00	8.00	6.00	12.00	35.00	-----
Love Song -----	100	15.00	12.00	10.00	8.00	7.00	6.00	-----	-----	-----
Medalist -----	100	4.50	3.75	3.00	-----	-----	-----	2.00	5.00	-----
Melodie -----	100	-----	3.75	3.00	2.50	1.75	1.25	2.00	4.00	20.00
	1000	-----	-----	20.00	16.00	12.00	9.00	-----	-----	-----
Mike Sherman ---	100	7.00	6.00	5.00	4.00	3.00	2.00	4.00	12.00	70.00
	1000	-----	48.00	40.00	32.00	24.00	16.00	-----	-----	-----
Minaret -----	100	4.50	3.75	3.00	2.50	2.00	1.50	-----	-----	-----
	1000	35.00	30.00	24.00	20.00	16.00	12.00	-----	-----	-----
Mother Anne ---	100	4.50	3.75	3.00	2.50	1.75	1.25	2.00	4.00	24.00
	1000	-----	-----	-----	-----	12.00	9.00	-----	-----	-----
North Star -----	100	10.00	8.00	7.00	6.00	5.00	4.00	-----	-----	-----
Okay -----	100	15.00	12.00	10.00	8.00	7.00	6.00	12.00	40.00	-----
Opalescent -----	100	16.00	14.00	12.00	10.00	8.00	7.00	-----	-----	-----
Parfait -----	100	10.00	8.00	6.00	5.00	4.00	3.00	4.00	12.00	-----
Party Ruffles ---	100	5.50	4.50	3.50	2.75	2.25	1.75	3.00	7.00	40.00
	1000	40.00	34.00	28.00	22.00	18.00	14.00	-----	-----	-----
Paul Bunyan ---	100	4.50	3.75	3.00	2.25	1.50	-----	2.00	4.00	-----
	1000	32.00	28.00	22.00	17.00	-----	-----	-----	-----	-----
Peggy White -----	100	4.50	3.75	3.00	2.50	1.75	1.25	2.00	5.00	30.00
	1000	32.00	26.00	20.00	16.00	12.00	9.00	-----	-----	-----
Pink Parasol ---	100	16.00	14.00	12.00	10.00	8.00	6.00	12.00	35.00	-----
Profile -----	100	5.50	4.50	3.50	2.75	2.25	1.75	4.00	12.00	60.00
	1000	40.00	34.00	28.00	22.00	18.00	14.00	-----	-----	-----
Prospector -----	100	4.50	3.75	3.00	2.25	1.50	1.00	2.00	4.00	20.00
	1000	28.00	23.00	18.00	14.00	11.00	8.00	-----	-----	-----
Red Coat -----	100	5.50	4.50	3.50	2.75	-----	-----	-----	-----	-----
Red Radiance ---	100	4.50	3.75	3.00	2.25	1.50	1.00	2.00	4.00	20.00
	1000	32.00	28.00	22.00	17.00	12.00	8.00	-----	-----	-----
Reward -----	100	8.00	7.00	6.00	5.00	4.00	3.25	-----	-----	-----
	1000	65.00	55.00	45.00	38.00	32.00	26.00	-----	-----	-----
Riviera -----	100	8.00	6.50	5.00	4.00	3.25	2.50	7.00	20.00	-----
	1000	48.00	42.00	36.00	30.00	24.00	20.00	-----	-----	-----
R. V. L. Sport ---	100	4.50	3.75	3.00	2.25	1.50	1.00	2.00	4.00	20.00
	1000	-----	-----	18.00	14.00	11.00	8.00	-----	-----	-----
Rose Spire -----	100	4.50	3.75	3.00	2.50	1.75	1.25	2.00	5.00	30.00
	1000	32.00	26.00	20.00	16.00	12.00	9.00	-----	-----	-----

	Bulbs Per	No. 1	No. 2	No. 3	No. 4	No. 5	No. 6	Per ½ Pt.	Bulblets Per Qt.	Per Pk.
Silent Night	100	10.00	8.00	6.00	5.00	4.00	3.00	5.00	15.00	----
Snow Clad	100	4.50	3.75	3.00	-----	-----	-----	2.00	4.00	20.00
	1000	28.00	23.00	18.00	-----	-----	-----	-----	-----	-----
Snowstorm	100	16.00	14.00	12.00	10.00	8.00	6.00	12.00	35.00	----
Snow Velvet	100	6.00	5.00	4.00	-----	2.50	2.00	4.00	12.00	----
	1000	45.00	38.00	-----	-----	20.00	16.00	-----	-----	-----
Sugar Ell	100	4.50	3.75	3.00	2.50	2.00	1.50	2.00	6.00	35.00
	1000	35.00	30.00	24.00	20.00	15.00	10.00	-----	-----	-----
Target	100	4.50	3.75	3.00	2.50	2.00	1.50	3.00	9.00	50.00
	1000	35.00	30.00	24.00	20.00	16.00	12.00	-----	-----	-----
Tiffany	100	12.00	10.00	8.00	7.00	6.00	5.00	15.00	45.00	----
	1000	-----	-----	64.00	56.00	48.00	40.00	-----	-----	-----
Topaz	100	16.00	14.00	12.00	10.00	8.00	6.00	10.00	30.0	----
	1000	-----	-----	90.00	75.00	60.00	45.00	-----	-----	-----
Top Hat	100	15.00	12.00	10.00	8.00	6.00	5.00	7.00	20.00	----
Violet Charm	100	4.50	3.75	3.00	2.50	-----	-----	2.00	4.00	----
	1000	32.00	26.00	20.00	-----	-----	-----	-----	-----	-----
Violet Queen	100	16.00	14.00	12.00	10.00	8.00	6.00	12.00	35.00	----
White Friendship	100	4.50	3.75	3.00	2.50	2.00	1.50	3.00	9.00	----
	1000	-----	-----	-----	20.00	16.00	12.00	-----	-----	-----
Wintertime	100	12.00	10.00	8.00	6.00	5.00	4.00	8.00	25.00	----
Yellow Supreme	100	5.50	4.50	3.50	2.75	2.25	1.75	3.00	9.00	50.00
	1000	40.00	34.00	28.00	22.00	18.00	14.00	-----	-----	-----

HOW TO REACH US

Our fields and home are located at the intersection of Hy. 181 (Wauwatosa Rd.) and the Donges Bay Rd. in Mequon which is immediately north of Milwaukee.

When coming by auto just remember that Hy. 100 completely encircles the City of Milwaukee. Stay on this highway until you come to the intersection of Hy. 100 and Hy. 181 which is on the north side of Milwaukee. Our fields and home are located just 2 miles north of that intersection on Hy. 181.

NEWEST PROMISING VARIETIES AT WHOLESALE PRICES

Undoubtedly some fine future commercials are among this list.

ALL PRICED PER 100. 25 SOLD AT 100 RATE

	Bulbs Per	No. 1	No. 2	No. 3	No. 4	No. 5	No. 6	Bulblets Per ½ Pt.	Per Qt.
Abiqua -----	100	\$40.00	\$32.00	\$25.00	\$20.00	\$17.00	\$15.00	\$30.00	\$100.00
Alaska -----	100	60.00	50.00	40.00	35.00	30.00	25.00	50.00	-----
Alpenrose -----	100	50.00	42.50	35.00	30.00	25.00	20.00	55.00	175.00
Angelus -----	100	-----	-----	25.00	20.00	17.00	15.00	30.00	100.00
Bleeding Heart -----	100	40.00	32.00	25.00	20.00	17.00	15.00	30.00	100.00
Blue Mount -----	100	25.00	20.00	17.50	15.00	12.50	10.00	15.00	45.00
Blue Ribbon -----	100	30.00	25.00	20.00	17.50	15.00	12.50	25.00	75.00
Climax -----	100	50.00	42.50	35.00	30.00	25.00	20.00	-----	-----
Extravaganza -----	100	20.00	17.00	14.00	11.00	9.00	7.00	12.00	-----
Forward -----	100	96.00	80.00	64.00	48.00	32.00	22.50	65.00	200.00
Giz Shaw -----	100	35.00	30.00	25.00	20.00	17.50	15.00	35.00	100.00
Golden Waves -----	100	-----	-----	18.00	14.00	11.00	9.00	20.00	60.00
Golden Rosette -----	100	50.00	42.50	35.00	30.00	25.00	20.00	40.00	125.00
Judi-Lynn -----	100	30.00	27.50	25.00	22.50	20.00	17.50	15.00	50.00
Lady Love -----	100	50.00	42.00	35.00	30.00	25.00	20.00	40.00	125.00
Lavendar Gem -----	100	20.00	17.00	14.00	11.00	9.00	7.00	10.00	30.00
Lavender Spire -----	100	30.00	25.00	20.00	17.50	15.00	12.50	25.00	75.00
Martina -----	100	50.00	42.00	35.00	30.00	25.00	20.00	40.00	125.00
Miss Muffett -----	100	-----	32.50	30.00	27.50	25.00	22.50	25.00	75.00
Orchid Charm -----	100	-----	-----	30.00	25.00	20.00	15.00	-----	-----
Pink Prospector -----	100	25.00	20.00	15.00	12.00	9.00	7.00	15.00	50.00
Ranier -----	100	30.00	25.00	20.00	17.50	15.00	12.50	25.00	75.00
Sandstorm -----	100	25.00	20.00	17.50	15.00	12.50	10.00	15.00	45.00
Sunnydale -----	100	37.50	30.00	25.00	20.00	17.50	15.00	30.00	100.00
Top Brass -----	100	25.00	22.00	18.00	14.00	11.00	9.00	20.00	60.00
Winnebago Chief -----	100	30.00	26.00	22.00	18.00	15.00	12.00	10.00	35.00
Yellow Spire -----	100	20.00	17.00	14.00	11.00	9.00	7.00	8.00	25.00



PLANTING TIME